

## Procurement procedure: EMSA/NEG/1/2025

### Questions and Answers

Number	Question	Date and time	Reply	Date of publication
1	Do we have to quote (separately) the Storage, Insurance Cover and maintenance Service and then the mobilisation of the items (the rates to be detailed in the "Financial Offers by the Tenderer" are referring to be quoted for each time these would need to be mobilised (loading/unloading of the items))?	14/02/2025 10:49 GMT	<p>It is impossible to know in advance if there will be emergency mobilisation and, if there is, how many times and when. Tenderers shall quote separately the price of storage, maintenance and insurance cover during storage and the prices for mobilisation /demobilisation (loading and unloading) of several individual items for each potential mobilisation/demobilisation during the 12 months of duration of the main contract.</p> <p>To present the financial offers please use the enclosure 3 "Price bid template".</p> <p>As you can see in this document and as detailed under point 12 of the Tender Specifications, tenderers shall quote four categories of prices:</p> <ul style="list-style-type: none"> <li>• <b>PT: Price for initial transportation</b> including loading, unloading and insurance cover (if applicable/necessary); This is the price of the transport including insurance during transport and loading and unloading of the</li> </ul>	

			<p>equipment and dispersant applicable if the equipment and dispersant need to be moved from the place where they are currently stored to a new storage area.</p> <ul style="list-style-type: none"> <li>• <b>Ps:</b> Price of <b>storage</b>, including cost of all tasks foreseen by the contract that are not the initial transport PT (such as storage rental, insurance cover for the equipment during storage, equipment maintenance, as well as costs to maintain available 24/7 mobilisation services for the whole performance period of 12 months, as well as any other administrative or logistical expense linked to the contract execution).</li> <li>• <b>Total overall price (P)</b> must be quoted for all the services described under point 2.1. This is the sum of PT and Ps.</li> <li>• <b>Pm:</b> Price of <b>mobilisation</b>, maximum prices for loading and unloading of individual oil pollution response equipment items and one IBC with dispersant. These prices will be inserted in the <b>Mobilisation Agreement</b> as</li> </ul>	
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			maximum to be paid to the Contractor by the Requesting Party for the mobilisation of the relevant asset.	
2	Are these services (24/7 Mobilisation Services (Pm)) already considered in the total overall Price or, if we've correctly understood, the total Budget is referring to Transportation Services (Pr) and Storage/Insurance/Maintenance Services (Ps)?	14/02/2025 10:49 GMT	Your understanding is correct, the total overall price (P) is the sum of the possible transportation services, if applicable, and the price of storage/insurance during storage/maintenance services during storage. Please see the response above.	
3	For the mob-demob of the Equipment/dispersants, where can we enclose the crane costs (in the financial offers by the tenderer it is stated that the loading/unloading excludes the cranes).	14/02/2025 10:49 GMT	Please quote all the costs (including potential cranes costs) of mobilisation/demobilisation (i.e. loading and unloading) of individual item in enclosure 3 "Price bid template" under Pm: Prices for mobilisation of equipment and/or dispersant.	
4	Are all the items / dispersants to be mobilised/demobilised all together at the same time, or could be required specific items separately?	14/02/2025 10:49 GMT	<p>It is impossible to know in advance which item(s) would be mobilised in case of an oil spill. Although it seems very unlikely all the equipment and dispersant could be requested in case of a large oil spill. It is more likely that specific item will be required separately.</p> <p>For this reason, tenderers are invited to quote for the mobilisation/demobilisation (i.e. loading and unloading) of several individual items in enclosure 3 "Price bid template" under Pm: Prices for mobilisation of equipment and/or dispersant.</p>	

Requests for additional information regarding this procurement procedure shall be sent by e-mail to the following address **NEG12025@emsa.europa.eu**.

Requests for additional information received less than six working days before the closing date for submission of tenders may not be processed.

The deadline for submission of the tenders is 24/02/2025.

The responsibility for monitoring the Agency's website for replies to queries and/or further information remains with potential tenderers.