

## ***Preliminary Market Consultation***

### **RPAS Data Center Questionnaire – Questions & Answers**

V. 1.1, 26 March 2020

#### **QUESTION #1**

***Do you have the form in Word, so we can fill it in as intended? To best illustrate the solutions we propose, our intention is to submit in a slightly different format than the tabular one in the questionnaire.***

Interested Companies do not have to use exactly the template as provided in the Questionnaire. Please copy the Guiding Principles and the Questions, paste the text in a new document using your preferred format, and enter your answers and the contact details. Then please send the new document as a PDF annex to the e-mail indicated in the Questionnaire: [pmc12020@emsa.europa.eu](mailto:pmc12020@emsa.europa.eu)

#### **QUESTION #2**

***Any chance EMSA might postpone the response deadline in these corona challenging times?***

Yes, taking into consideration the circumstances, the submission period has been extended by 7 calendar days, i.e. the new latest delivery date is 27 March 2020.

EMSA takes the opportunity to wish everybody strength and good luck in fighting the virus.

#### **QUESTION #3**

***Please can you therefore confirm that our Company will be added to the mailing list as/when any RFP is released at a later date?***

In order to receive any announcement about EMSA Procurement, including the RPAS related tenders, please subscribe to this newsletter: <http://www.emsa.europa.eu/work/procurement/subscribe-to-procurements.html>

#### **QUESTION #4**

***Is our Company entitled to answer the questionnaire? Will our Company be eligible to bid if a future procurement procedure will take place.***

Any interested Company is entitled to participate in this Preliminary Market Consultation and respond to the questionnaire.

With regard to the eligibility to bid to future tenders, as a general rule, in addition to economic operators established in the Member States of the European Union, only economic operators from the following countries are eligible to participate in procurement procedures: Albania, Republic of North Macedonia, Iceland, Liechtenstein, Montenegro, Norway, Serbia and Bosnia and Herzegovina. In the case of economic operators from other non-EU member states, EMSA may, only in exceptional circumstances, accept their participation in a particular procurement procedure without creating a precedent or obligation for future participation.

#### **QUESTION #5**

***Having read the RPAS Data Center Questionnaire we feel the emphasis is entirely on how the data centre manages the video and data stream to the 50 users and not about the downlink from aircraft to ground control station. Could you confirm if there is a requirement for additional downlinks please, or is the intention that you use the existing links and streamed video from the ground station?***

The downlink between the aircraft and the Ground Control Station is out of the scope of the RPAS DC system. The main technical challenge of the RPAS DC is indeed the stream of the live video, received from the Ground Control Station, to the users with low latency (< 5 s), no interruptions and high quality, in terms of frame rate and image resolution.

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